



June 25, 2020

# Sales Webinar: How to Double Revenue During an Economic Downturn

CSSPROSEARCH.COM

 **CSS**ProSearch  
Where People & Opportunity Meet

# Meet the Speakers



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Managing Director  
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**STEPHANIE STAIANO**

Sales Director  
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**DAVE COSTA**

Head of North American Sales  
Re-Leased Property Software





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**What is the  
ONE most  
important  
metric you  
measure on  
a weekly  
basis?**

- A. Calls/Outbound activity
- B. Appointments/Meetings
- C. Opportunities added to pipeline
- D. Revenue
- E. Other



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Where People & Opportunity Meet



# Thank you

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