PROSEARCH SEARCH JR RECRUITER JOB DESCRIPTION www.CSSProsearch.com
Abby Prince



## **JUNIOR RECRUITER**

CSS ProSearch is seeking a Jr. Recruiter responsible for the identification, qualification, matching, advising and managing of candidates. The Jr. Recruiter will support the Recruiting Team in candidates sourcing, screening, interviewing & recommending candidates. The Sourcer will support the Recruiting Team in building solid, profitable relationships with candidates through the delivery of exceptional customer service characterized by mutual respect, understanding and trust.

## **REQUIREMENTS & EDUCATION**

- Bachelors degree is required
- Demonstrated ability to effectively prioritize work assignments while managing multiple priorities.
- Excellent verbal & written communication skills
- Established ability to effectively interact with all levels of individuals i.e., customers & employees
- Proven customer service skills
- Established self-starter

### **DUTIES & RESPONSIBILITIES**

- Review job requirements with Search Consultants & find candidates via LinkedIn, Career Builder, & other job boards.
- Send InMail messages or emails to candidates with an overview of the position.
- Participate in mentorship activities with Search Consultants, learning how to run phone screens, close candidates for resumes, & get them through the interview process.
- Demonstrate proficiency in running phone screens with Search Consultants, from discovery phase to relaying job opportunity information.
- Complete appropriate reference checks on candidates to ensure authenticity of stated skills & experience.
- Provide lead generation support by researching companies, gathering contact information, & sending to the Account Managers.
- Upload all company leads into Akken database.
- Manage online candidate submissions to job portals for certain clients.
- Create & send billing invoices for placed candidates to Accounting team.
- Work closely with Recruiters in activities directly related to candidate's quality assurance, lead generation & candidate satisfaction.

Leaders Promote Core Values: Respect, Integrity, Winning Spirit, Fun, Coachable, Team Oriented



#### **INTERNAL SUPPORT RANKING**

CSS NET PROMOTER

# CSS PROSEARCH SEARCH CONSULTANT CAREER DEVELOPMENT

www.CSSProSearch.com



## INTERNAL WOULD RECOMMEND CSS TO A FRIEND

CSS NET PROMOTER

## **GROWTH EXPECTATIONS**

Between 12-18 months- promotion to a Search
 Consultant

## **CAREER PATHING**



BECOME A SR SEARCH CONSULTANT





BECOME A SALES MANAGER



BECOME MANAGER OR TERRITORY MANAGER

**METRICS** 

1<sup>st</sup> year- 20 placements

CSS Perks: Full Health, Vision & Dental Insurance,
Purple Cow, Summer Outing, Presidents Club, Employee Engagement, Charity, Casual Dress,
Uncapped Commissions.